

Superiorland Electronics Inc.



*"Support is the reason we went with Sentry Security Systems Inc. in the first place. The service and support is excellent."
- David Talbert, Vice President of Superiorland Electronics Inc.*

Challenge: Superiorland Electronics needed a lower cost access control solution to offer their customers. Maintaining the same level of quality, wide range of features and reliability was essential to stay ahead of their competition and sustain a high level of satisfaction with their customers.

Solution: Having been a loyal Sentry Security Systems dealer since 2006 offering a variety of Sentry products to their customers already, Superiorland turned to Jason Brunet, their Sentry Account Manager for a solution. After a brief overview of Sentry Access Control, Jason set up a live interactive demonstration to show Superiorland how the product worked and its features and benefits. "I could see from the demonstration that not only all the essential features were available but that there were advantages over the product we were currently using". Said David Talbert, "I ordered a system right away".

David Talbert of Superiorland Electronics says his reason for switching to Sentry Security access control was because they are "half the price of our other supplier with the same quality, easy to install and program." The lower priced, equally high quality, and fully supported Sentry Security access control systems enabled Superiorland Electronics to increase their access control sales by offering a lower cost, fully featured solution.

Some of the Products Used:



Sentry 2-Door Kit



Sentry Access Control Readers



Ethernet Adapter



Sentry Door Strikes



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